

Longhouse Council BSA New Opt-out Prize Option for The Trails End Popcorn Sale for 2019.
Paperwork MUST be filed by Monday, October 10, 2019.

It has always been Council's intention to provide quality Prizes to reward our Units that sell Popcorn. It **always** helps drive sales.

If your unit does not want to participate in the traditional prize program, here are 3 alternate options for the Longhouse Council Popcorn Sale 2019:

Option #1

The Prize Program will continue to operate as previous years. The Prize Program will be printed on the Popcorn Sale Order Form as it always has and prizes will be provided based on the Sales Level earned and the choice of prize at each level. Prizes will have to be ordered by the deadline stated in the Leaders Guide, on the Trails End Computer System as in previous years, by Units using the current Prize Program.

Option#2

Since the Prize dollars involved are determined as a percentage of sales, one of the options we have this year is to allow each **Unit to reward their Popcorn Selling Scouts with prizes that the Unit purchases.** If Popcorn is paid on time, units that choose to not offer the Council's Prize Program from National Supply will have their commission increased by 4%. If the Unit opts out, Prizes are **not** available from National Supply as pictured on the Popcorn Order Form but the gift card program for Scouts selling \$1,500+ is still available. The Unit is responsible for buying, supplying, and delivering their own prizes. **This is an All Scouts or No Scouts decision for the Unit.**

Option#3

The unit opting out of the Prize Program uses dollars to assist in funding each individual Scouts activities, based on individual Scout sales. The Scout would then be able to use the funds for Uniforms, Summer Camp, or other Scouting related expenses. Since the money was raised under the guidelines of Fundraising for Scouting use, subject to the Rules and guidelines of the BSA, and the tax-exempt status of the Unit's sponsoring organization, the Funds **MUST** be spent on Scouting supplies or activities. **Again, this is an all or none decision for the Members of the Unit.**

The Unit is responsible for keeping their records for a period of time, at least 1 year, in case of questions that may arise as a result of making the decision to use Option #2 or Option #3 above.

Should the Unit decide to opt out of the National Prize Supply Program, the Unit will earn an additional 4% discount(commission) on Unit total Trails End Popcorn Sales.

The unit will only be eligible for the opt out program IF:

- The appropriate paperwork is turned in on time
- Payments are made on time
- The unit does not return more than 30% of their product.

Please note that the Popcorn Sale Order Form will have the Prizes printed on it, even if your Unit opts out and chooses Option #2 or #3. The unit is responsible for detaching the prize sheet from the take order form.

This copy of the document must be filled out completely, signed by 3 of the 4 Leaders of the Unit, kept on file at the Council Office, with Abby Hughes, District Executive.

Once a Unit makes the decision to opt out of the BSA Program, the complete Unit is opted out of the Program.

There may be no partial Scouts in the Program and partial Scouts out of the Program from the same Unit. It is 100% in or 100% out, by Unit, only.

Should a Scout Family contact either District or Council level management, requesting either prizes or credit, once their Unit has opted out and signed this document, the Unit Leadership will be advised of the conversation and the Scout Family will be directed back to the Unit Management to correct the situation. The District or Council holds no responsibility in this matter.

In order for the Longhouse Council to be assured that the Unit will discuss the Options, should they choose to take advantage of the change in Program, we require several signatures from the Unit's Leadership before we will approve the change in status in a Unit's Prize Program.

We agree to NOT participate in the Longhouse Council's Popcorn Sale Prize Program for 2019.

This decision and paperwork needs to be filed by October 10, 2019 with your District Popcorn Kernel, or Council Popcorn Kernel.

Reminder: 3 of the 4 Unit Leaders listed below must sign this document to change the Prize Program.

Type of Unit (circle one) TROOP CREW SHIP POST
Packs may not opt out

Unit Number _____

Date Signed _____

*Chartered Organization Representative _____

*Unit Committee Chairman _____

*Unit Leader (Scoutmaster/Advisor/Skipper) _____

*Unit Popcorn Kernel _____

Witnessed and received by (District Executive) _____

Date _____

Change in status approved Name and Date _____

Any questions or comments may be directed to:

Council Popcorn Kernel, Jeanette Kinsella jeanettekinsella@gmail.com

Development Director, Abby Hughes, Abby.hughes@scouting.org